



August 17, 2016

Dear Valued Vendor Partner,

Our goal at Associated Wholesale Grocers, Inc. (AWG) is to provide the safest products for our consumers. Given the increases in both government regulation and tort risk, we've adopted ReposiTrak's Compliance Management System to better manage our growing list of document requirements and have asked their team to assist in enrolling vendors and collecting their business and food safety regulatory documents.

We chose ReposiTrak's Compliance Management solution based on its technical capabilities, industry recognition, low cost for our vendors, and ease of use. There is no hardware or software to install, and advice on the latest regulatory updates is always available.

Effective immediately, we will be requiring that all of our vendor partners enroll in ReposiTrak as a requirement of doing business with AWG.

We recognize you may be using alternative systems to track your compliance documentation. However, we will require a copy of your documents to be stored in ReposiTrak. Required documents will include a Vendor Agreement, various certifications, and Indemnification, along with additional record requirements based on your business profile.

Our online ReposiTrak® enrollment will be open within five business days. Once open, you will receive an invitation via email that will contain additional information and step-by-step instructions to enroll your company. If you are already a ReposiTrak customer, look for our invitation in your message center.

It is essential that you complete AWG's enrollment in ReposiTrak within the next 30 days.

AWG will bill \$480 annually, with the first charge being issued on 10/01/16. If you are not enrolled within the 30 day window, we will place a hold on any future orders being created until enrollment is completed and all documents have been provided.

Please forward this letter to the appropriate people in your organization, which may include the VP of Sales and/or the VP of Food Safety/Quality Assurance, if necessary.

For any questions, please contact our ReposiTrak representative, Joe Meherg at (435) 645-2322 or jmeherg@parkcitygroup.com.

Thank you,

A blue ink signature of Richard Kearns, consisting of a stylized 'R' followed by a horizontal line and a 'K'.

Richard Kearns
Exec. VP, Distribution & Logistics
Associated Wholesale Grocers Inc.

A black ink signature of Dan Funk, written in a cursive style.

Dan Funk
Exec. VP, Marketing & Merchandising
Associated Wholesale Grocers Inc.